

in collaboration with

CANADIAN PUBLIC PROCUREMENT COUNCIL

Summit magazine is the publication of choice for procurement professionals seeking information, ideas and solutions that specifically relate to the public sector environment. This year Summit magazine celebrates 10 years of providing articles and informed commentary to Canada's public procurement professionals at every level of the public sector across the entire country. Summit magazine is proud to collaborate with the Canadian Public Procurement Council in the Leadership Awards program.



Thank you to our judges

Greg Lusk, Executive Director
Government Services, Nova Scotia
Transportation and Public Works

Derek Bates, City Manager
City of Prince George (BC)

Stephen Cook, Manager
Procurement and Contracts
University of Waterloo

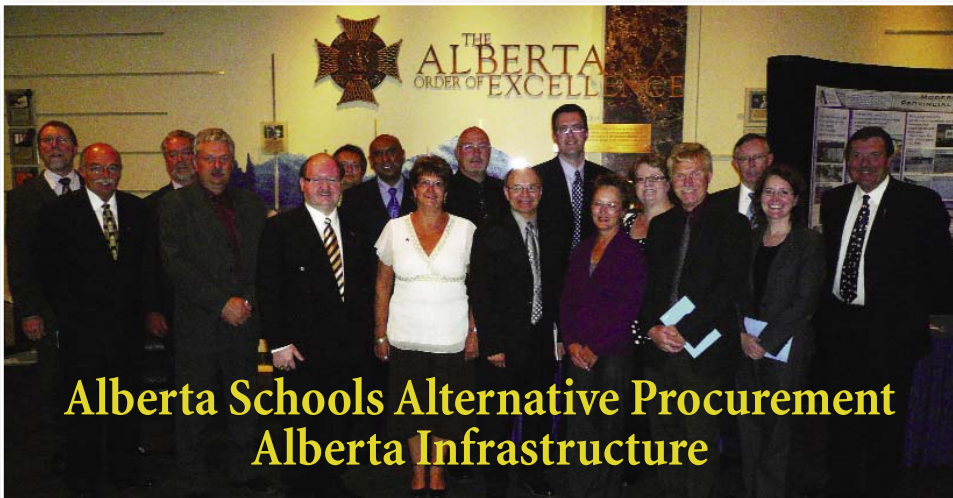
Jane Burns, Area Coordinator
Contracts, Materiel Management
David Thompson Health Region (AB)

Ron de Vries, Vice President
Contract and Client Services
Defence Construction Canada

Mike Tipman, Managing Director
Tipany Consulting

2008 WINNER

LEADERSHIP IN PUBLIC PROCUREMENT AWARD



Alberta Schools Alternative Procurement Alberta Infrastructure

The province of Alberta was suffering one of the challenges of prosperity... it had to build enough infrastructure to keep pace with the influx of families who were flocking into the province having found work there.

One of the major challenges was the sudden demand for schools in a time of escalating construction costs and the deterioration of existing infrastructure. The provincial government sought an innovative, cost effective strategy that would provide the needed new schools and do so rapidly. The strategy was to serve as a template for future school construction and perhaps other infrastructure demands, and it was to utilize the best practices and ideas found in public-private partnerships (P3) contracts.

The resulting Alberta Schools Alternative Procurement (ASAP) P3 strategy will deliver 18 schools by the fall of 2010 – two years earlier than other traditional methods – and a further 14 new schools by 2012. The schools are built to a standard core template with the ability to expand and contract with demand by the use of modular classrooms. The core building is built to LEEDS standards, which makes it environmentally friendly. The ASAP strategy uses a design, build, finance and maintain model, the first ever P3 strategy in Canada to do so. The estimated life cycle cost savings at project

completion was \$57 million. The private investor will maintain the schools for 30 years, providing a built-in warranty against defects. The school boards maintain control over program delivery in the schools.

The members of the ASAP team were chosen for their expertise but sought additional training in P3 development to enhance their knowledge. They worked closely together in a single unit rewarding innovative solutions to problems that arose and actively consulted with and encouraged input from all stakeholders. The team was successful in completing all major deliverables – technical requirements, legal structure, legislative review, program requirements, business structure design and transaction documents – on time and under budget.

The ASAP strategy and team have won recognition both within their own government in Alberta and elsewhere in Canada. Barry Day, Assistant Deputy Minister, Alberta Infrastructure and Transportation, had these words to say of the team. "... your insistence on a transparent fair process for all your clients and stakeholders – school boards, contractors and GoA departments – spoke volumes to me about your integrity and accountability as public servants... you worked under intense pressure and political scrutiny, yet you managed to come up with creative solutions to the many design, legal and financial challenges posed by this groundbreaking project."

Not only does the ASAP strategy solve the pressing need for schools in Alberta, it provides a P3 transaction template that will serve as a best practice for many years.

Our judges felt that this project met all the requirements for the *Summit* Leadership in Public Procurement Award. Congratulations to John Gibson, project leader, and his team!

Look for more information on this project and the finalists in the Leadership supplement in the November-December issue of *Summit* magazine.

MERX



As Canada's leading e-tendering service, MERX is proud to have sponsored the Leadership in Public Procurement award for 2008 and congratulates this year's winner...



The Alberta Schools Alternative Procurement (ASAP) project *under the direction of John Gibson*

The award was presented at the Canadian Public Procurement Council annual forum, October 21, 2008

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