

CANADIAN SUPPLY MANAGEMENT and PROCUREMENT EDUCATION and PROFESSIONAL DEVELOPMENT PROGRAMS – A SYNOPSIS 2008

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Organization/Association	Purchasing Management Association of Canada (PMAC)	National Institute of Government Contracting, Inc. (NIGP)	Universal Public Purchasing Certification Council (UPPCC)	Treasury Board of Canada Secretariat	Material Management Institute of Canada	Province of British Columbia	Logistics Institute	Canadian Institute of Traffic and Transportation (CITT)	Canadian Institute for Supply Management (ISM)		
Full Name/Description				Procurement, Material Management and Real Property Community Management Office, Canada School of Public Service, Public Works Government Services Canada, Canada General Standards Board	Procurement, Material Management and Real Property Community Management Office, Canada School of Public Service, Public Works Government Services Canada, Canada General Standards Board	Province of B.C., developed by National Education Consulting Inc. (NECI) and available to other organizations	Canadian Professional Logistics Institute, invite candidates des professionnels de la logistique	Canadian Institute of Traffic and Transportation	Canadian Institute for Supply Management (ISM)		
Program Name	Certified Professional Purchaser (C.P.P.) or Strategic Supply Chain Management Leadership Program (SSCMFLP)	Training and Executive Certificate in Public Procurement	Certified Public Purchasing Officer	Certified Professional Public Buyer	Professional Development and Certification Program	Procurement and Contract Management Program (PCMP)	Professional Certification and Competency Programs in Supply Chain Logistics	Canadian Institute of Traffic and Transportation	Certified Purchasing Manager	Accredited Purchasing Practitioner	
Faculty/Program Area	Supply Chain Management	Supply Management	Public Procurement	Public Procurement	Public Procurement - Federal Government	Public Sector Procurement and Contract Management	Supply Chain and Logistics Management	Transport and Supply Chain Logistics	Supply Management		
Contact Name	President & CEO: Bob Dyer Director, Public Affairs & Communication: Sharon Ferris	CEO: Rick Grimm President/Program Director: Carol Hodges	Chairman: Norma Hall Program Administrator: Ann Paschoff	Senior Director, Procurement, Material Management and Real Property Community Management Office: Colleen Post	Senior Director, Procurement, Material Management and Real Property Community Management Office: Colleen Post	Chief Executive Officer: Chris Dugan National Education Consulting Inc. (NECI):	President: Victor Deyglio VP/Logistics:	President: Catherine Vigies			
Address	PMAC National Office 777 Bay Street Suite 2701, P.O. Box 112 Toronto, ON M5G 2C3	191 Spring Street Hendrix, VA 20110-5223	191 Spring Street Hendrix, VA 20110-5223	191 Spring Street Hendrix, VA 20110-5223	191 Spring Street Hendrix, VA 20110-5223	Vanouver Island Technology Park 2306-466 Mainland Street Victoria, BC V8Z 7A9	The Logistics Institute 100 King Street, Suite 400 Toronto, Ontario, Canada M5V 2E5	10 King Street East, Suite 400 Toronto, ON M5C 1C1	ISM Attn: Certification Department P.O. Box 22180 Tempe, AZ 85285-2180 U.S.A.		
Phone	Tel: 416-977-7111 Fax: 416-977-7199 Tel/Fax: 1-888-759-8877	Phone: 703-736-8800 Tel/Fax: 1-800-100-1620 (1-800-347-447) Main Fax: 703-736-2818 Education/Events Fax: 703-736-3659	Phone: 800-367-4447 ext. 236 Fax: 703-736-9811	Tel: 613-954-4668 Fax: 613-957-2402	Tel: 613-954-4668 Fax: 613-957-2402	Tel: 250-370-0041 Tel/Fax: 250-370-0042	Tel: 416-363-5000 Tel/Fax: 1-877-363-3000 Fax: 416-363-5588	Tel: 416-363-5686 Fax: 416-363-5688			
Website	http://www.pmac.ca/	http://www.nigp.org	http://www.uppcc.org/	http://www.tb-ist.gc.ca/dpdp-sp	http://www.tb-ist.gc.ca/dpdp-sp	www.procurementlearning.gov.bc.ca	Logistics Gateway: www.logisticsgate.com	http://www.citt.ca/	http://www.ism.aiu/		
City/Region	Canada	Canada/USA	Canada/USA	Canada	Canada	Canada	Canada	Canada	Canada/USA		
Language	English, French	English	English	English, French	English, French	English	English, Chinese, Spanish	English	English		
Prerequisites	Individuals who have successfully completed a business degree program at a Canadian university or a business diploma program at a Canadian college or technical institute will be deemed to have met the admission requirement. Other individuals will be required to complete a minimum of 60 or 30 semester/credit courses at a post-secondary institution in the following business management areas: Introduction to Business, Accounting, Finance, Business Communication, Economics, Marketing, Organizational Behavior	None required	Participation is open to all interested individuals who are professionals. Activity may lead to the Certified Public Purchasing Officer (C.P.P.O.), the Certified Professional Public Buyer (C.P.P.B.) designation, or the Executive Certificate in Public Procurement. Course work is delivered via face-to-face or on-line. A fee is face offered by an affiliated NIGP chapter or via computer.	Candidates must possess the required number of years of experience in Procurement or Material Management as a specific level of certification. Candidates must demonstrate their competencies by completing a Candidate Achievement Record and passing a Knowledge Exam for Level I (multiple choice) and Level II (Case Study).	Candidates must possess the required number of years of experience in Procurement or Material Management as a specific level of certification. Candidates must demonstrate their competencies by completing a Candidate Achievement Record and passing a Knowledge Exam for Level I (multiple choice) and Level II (Case Study).	No pre-requisites to enter program.	TRAINING: There are no admissions requirements to take any of the 6 standard certification programs and any individual competency-based modules. There is a 10% discount on most modules. Associate members receive a 20% discount on most modules. The total cost of all certification programs/gateways does not exceed \$7,000 + GST.	Students must complete 10 courses from 3 consecutive levels of learning and have a minimum of 5 years of full-time professional experience. (or) have five years of full-time professional (non-credit, non-support) supply management experience. (or) have a four-year degree from a recognized institution AND three years of full-time professional experience. There are no pre-requisites to take the exam.	The A.P.P. Exam is a criterion-referenced occupational accreditation test, designed to determine whether a candidate is qualified to use the premier designation of C.P.P. Candidates must pass Modules 1 and 2 of the C.P.M. Exam.		
Certification Requirement	In order to earn the C.P.P., you must successfully complete all 8 Modules of the Strategic Supply Chain Management Leadership Program. 8 Modules: Cover the core areas of supply chain management. 6 Interactive Workshops: Address high-level business skills. In-Residence Week: Integrates knowledge from modules and workshops. Final Written Examination: Tests knowledge acquired throughout the program and practical experience. Practical Experience Requirement: Minimum of three years progressive supply chain experience.	Participants can access either a single course or seminar, or can complete the entire program.	Schedule A: Holder of CPPB Designation, 144 contact hours in purchasing semesters/courses, 5 years total purchasing experience which must include 3 years of public purchasing experience. Schedule B: Bachelor's degree, 48 contact hours in purchasing semesters/courses, 3 years total purchasing experience which must include 2 years in a public purchasing management function. Schedule C: Advanced degree (Master's or Ph.D.), 24 contact hours in purchasing semesters/courses, 3 years total purchasing experience which must include 2 years in a public purchasing management function.	Schedule A: High School Diploma or GED, 96 contact hours in purchasing semesters/courses, 5 years total purchasing experience which must include 3 years of public purchasing experience. Schedule B: Associate's degree, 96 contact hours in purchasing semesters/courses, 3 years total purchasing experience which must include 2 years in a public purchasing management function. Schedule C: Bachelor's degree, 48 contact hours in purchasing semesters/courses, 3 years total purchasing experience which must include 2 years in a public purchasing management function. Schedule D: Advanced degree (Master's or Ph.D.), 24 contact hours in purchasing semesters/courses, 2 years of public purchasing experience.	Certified Federal Specialist in Procurement (C.F.S.P.)	Certified Federal Specialist in Material Management (C.F.S.M.M.)	Completion of required courses (see Levels 100, 200 and 300 of the PCMP Model). Successful completion of pre-reading assignments and pre-reading quizzes for all courses (Level 100). Completion of pre-course assessments for all courses. Successful completion of post-course validations for all courses.	CERTIFICATION: standard (non-executive) requirements to earn the P.Log. are successful completion of one of six certification programs + qualifying module (level 100) + a minimum of 5 years work experience in Canada or internationally. Certification requirements for the Executive Pathway include 8 to 10 years experience in Canada or internationally. Successful completion of the 6-day in-residence Executive Program.	Students must complete 10 courses from 3 consecutive levels of learning and have a minimum of 5 years of full-time professional experience. (or) have five years of full-time professional (non-credit, non-support) supply management experience. (or) have a four-year degree from a recognized institution AND three years of full-time professional experience. There are no pre-requisites to take the exam.	The A.P.P. Exam is a criterion-referenced occupational accreditation test, designed to determine whether a candidate is qualified to use the premier designation of C.P.P. Candidates must pass Modules 1 and 2 of the C.P.M. Exam.	
Credentialed Earned, Accreditation	Certified Professional Purchaser (C.P.P.)	Those who successfully complete all courses and seminars with a stipulated milestone may be eligible to receive a computer recognizing certification.	Certified Public Purchasing Officer (C.P.P.O.)	Certified Professional Public Buyer (C.P.P.B.)	Certified Federal Specialist in Procurement (C.F.S.P.)	Certified Federal Specialist in Material Management (C.F.S.M.M.)	B.C. Government PCMP Certified (PCMP Cert). The same or custom designation/recognition is available to other organizations.	P.Log. (Professional Logistics)	Canadian Institute of Traffic and Transportation (C.I.T.T.)	Certified Purchasing Manager (C.P.M.)	Accredited Purchasing Practitioner (A.P.P.)
Program Length	36 months	Full package of courses and seminars can be completed as quickly as two years.	Varies by individual	Varies by individual	Varies by individual	Total program length varies by individual and organizational needs. Minimum length is approximately 6 months. Typical maximum length is 24 months. Custom delivery options available based on specific organizational needs.	Price varies depending on the Certification Pathway, and are subject to change. For current pricing see www.logisticsgate.com. Most modules are subject to discounts depending on membership category. Professional P.Log. members and employers/associations receive a 20% discount on most modules. Associate members receive a 10% discount on most modules. The total cost of all certification programs/gateways does not exceed \$7,000 + GST.	2-5 years depending on candidate's prior learning experience.	The time it takes to become certified depends on each individual and the amount of time module is willing or able to spend in preparing for the exams. Generally, it will take a person working full time, attending C.P.M. classes or workshops, and taking one exam at a time, about one year to complete the C.P.M. Program. For someone who is extremely dedicated or who is well versed on the subject matter and modules on the exams the program could be completed in three to six months.		
Overall Program Cost	Varies by province, the total program cost over the three-year period is currently estimated at approximately \$15,000.	Varies by Province. Cost per course or seminar is approximately \$700 each. Non-membership in PMAC is required.	Capstone Experience (48 contact hours): National Members - \$900 (includes a \$200 processing fee); Non-Members - \$1100 (includes a \$200 processing fee). Three-Day Seminars (24 contact hours): National Members - \$375; Non-Members - \$700. Two-Day Seminars (18 contact hours): National Members - \$360; Non-Members - \$700. One-Day Seminars (8 contact hours): National Members - \$160; Non-Members - \$225.	CPPO Fee: \$650 (non-member); \$450 (NIGP member); C.P.M. to CPPO: \$450 (non-member); \$300 (NIGP member). Application Submission Late Fee: Applies for the first application deadline date under the program. The first published deadline date is 7/23/08 for the October 2008 exams. A late fee must be included for applicants received at UPPCC with 2 weeks following the published application deadline.	CPFB Fee: \$450 (non-member); \$350 (NIGP member); C.P.M. to CPFB: \$450 (non-member); \$450 (NIGP member). Application Submission Late Fee: Applies for the first application deadline date under the program. The first published deadline date is 7/23/08 for the October 2008 exams. A late fee must be included for applicants received at UPPCC with 2 weeks following the published application deadline.	Different for each course.	Price varies depending on the Certification Pathway, and are subject to change. For current pricing see www.logisticsgate.com. Most modules are subject to discounts depending on membership category. Professional P.Log. members and employers/associations receive a 20% discount on most modules. Associate members receive a 10% discount on most modules. The total cost of all certification programs/gateways does not exceed \$7,000 + GST.	This fee per course is \$650 plus GST (\$955.00 total). An additional fee of \$105 plus GST (\$111.30 total) must be paid upon registration. International students must pay an additional \$125 plus GST per course.	For domestic candidates (Canada), the computer exam costs \$85 USD per module for members and \$135 USD per module for non-members. International students must pay an additional \$125 plus GST per course.		
Affiliated Post Secondary Institutions	Delivered through PMAC Provincial and Territorial Institutes across Canada.	The Executive Certificate in Public Procurement is a certificate program produced by accomplished faculty from NIGP and Florida Atlantic University (FAU). Students who have successfully attained either the Certified Public Purchasing Officer (C.P.P.O.) or the Certified Professional Public Buyer (C.P.P.B.) designation or have successfully completed 144 contact hours are eligible to enroll in this program.	The Executive Certificate in Public Procurement is a certificate program produced by accomplished faculty from NIGP and Florida Atlantic University (FAU). Students who have successfully attained either the Certified Public Purchasing Officer (C.P.P.O.) or the Certified Professional Public Buyer (C.P.P.B.) designation or have successfully completed 144 contact hours are eligible to enroll in this program.	Courses with the course code prefix PWGSC are offered by Public Works and Government Services Canada. All other courses are offered in classes by the Canada School of Public Service or via Campus direct.	Courses with the course code prefix PWGSC are offered by Public Works and Government Services Canada. All other courses are offered in classes by the Canada School of Public Service or via Campus direct.	None.	BC: British Columbia Institute of Technology, University of British Columbia - Centre for Transportation Studies; AB: Grant MacEwan College, Red Deer Institute - BAIST MB, Assiniboia Community College, Red River College, University of Manitoba, Brandon Institute, O.C. University of Regina, Saskatchewan College, Farnham College, Brandon College, QC: Collège André-Laurendeau, NB: New Brunswick Community College, NB: Dalhousie University, School of Business Administration	Certification Review workshops, sponsored by NAPM-SFV, and related purchasing / supply management classes are offered in our area at the Learning Tree University in Oshawa.			
Course Testing Methodology	60% pass mark across Modules 1-3; Workshops - 10% in-residence week - 10% Final Written Exam - 60%.	Each course features a final exam. Each seminar has a final assignment.	Lecture, Case Studies, Group Exercises, An evaluation form is completed and returned to the site coordinator prior to the completion of the course.	CPPO and CPFB Candidates are required to successfully complete both a written, multiple choice examination and oral examination.	Knowledge exams covering the functional competencies will be scheduled at specific times during the year in specific geographic locations.	Knowledge exams covering the functional competencies will be scheduled at specific times during the year in specific geographic locations.	Online pre-course assessment and pre-course validation.	Each module has knowledge testing methodologies in the form of case studies, quizzes and final examinations, embedded in the module process. The C.M. Module is required by all candidates for P.Log. certification except those developing a training plan over a 12-month timeframe.	Each course has a series of assignments or a case study report and a written exam. Candidates require a passing grade.	There are 9 questions for Modules 1, 2 and 3 - (Binary questions are used to determine the candidate's score. The other five are test questions used by ISM to develop future exams.) Module 4 has 120 questions - (170 are used to determine the candidate's score. The other five are test questions used by ISM to develop future exams.)	Module 1: Purchasing Process (95 questions) Module 2: Supply Environment (95 questions)
Course Length	Modules are either 13 or 7 weeks. Interactive workshops are 2 or 3 days.	Courses are 13 weeks. Seminars are 2 days.	Varies with educational path selected. In-residence Certificate Program requires the following professional development hour investment: Logistics: 112 hours; Planning: 88 hours; Solicitation development: 88 hours; Supply Management: 88 hours; Contract Management: 152 hours.	Course length between 1 day to 4 days in duration.	Course length between one day to 12 days in duration.	Total course length is divided between online and instructor led components. Total online component is approximately 15 days. Total classroom component is 24.5 days. Total program length varies by individual and organizational needs. Minimum length is approximately 6 months. Typical maximum length is 24 months. Custom delivery options available based on specific organizational needs.	Module delivery ranges from 3-day sessions with 4-week pre-work to 6-week facilitated online deliveries to 4-to-12 week self-directed online deliveries. The Executive Program involves a 3-week pre-work period and a 4-day in-residence session. With the exception of the Executive Program, the in-residence week is approximately 12-month timeframe.	There are 3 delivery methods: face-to-face sessions with a facilitator or facilitation team; Self-study sessions; Leading and Managing Change, Supply Chain Strategies, Professional Ethics; and 6-days in-residence.	Internet Correspondence Classroom education	Internet Correspondence Classroom education	
Modes of Instruction/ Course Delivery	Instructor-led classes. Instructors are senior practitioners and experienced professionals. Self-study correspondence.	Instructor-led classes Self-study correspondence	Self-study online course work Instructor-led classes	Internet Correspondence Classroom education	Internet Correspondence Classroom education	Blended online/classroom	There are 3 delivery methods: face-to-face sessions with a facilitator or facilitation team; Self-study sessions; Leading and Managing Change, Supply Chain Strategies, Professional Ethics; and 6-days in-residence.	Internet Correspondence Classroom education	Self-study Assisted self-study Study groups Certification workshops Local Purchasing/Supply Management certificate programs Seminars on related topics		
Intended Audience	The program is taught at the management/executive development level.	Entry and mid-level practitioners who require a technical competence in supply management. The training will also be of interest to others seeking knowledge of supply management at an introductory level.									
Overview	8 Modules 6 Interactive Workshops In-Residence Week Final Written Examination Practical Experience Requirement 13-Session Modules Supply Chain Management Procurement and Supply Management Logistics and Transportation Operations and Process Management 7-Session Modules Knowledge Management Global Sourcing Supply Chain Management for Services, Capital Goods and Major Projects 8 Interactive Workshops Leadership and Professionalism; Negotiation Skills, Conflict Resolution and Relational Skills, Competition Bidding, Contract Preparation and Contract Management; International Business and Multicultural Skills; Ethical Behavior and Social Responsibility.	Technical Courses: Introduction to Procurement Introduction to Logistics Introduction to Transportation Introduction to Operations Management Soft Skill Seminars: Introduction to Business Communications Introduction to Negotiations Introduction to Contract Law and Administration Business Management Seminars: Introduction to Accounting and Finance Introduction to Marketing Introduction to Business Planning 8 Interactive Workshops: Leadership and Professionalism; Negotiation Skills, Conflict Resolution and Relational Skills, Competition Bidding, Contract Preparation and Contract Management; International Business and Multicultural Skills; Ethical Behavior and Social Responsibility.	Exam Preparation CPPO Preparation Class On Line Classes CPPO On Line Assessment CPPO Self Study Assessment	Exam Preparation CPFB Preparation Class On Line Classes CPFB On Line Assessment CPFB Self Study Assessment	110: Procurement Foundations 201: Contract Management Planning 202: Contract Solicitation, Award and Monitoring 203: Administering and Evaluating Contract Performance 204: Law and Ethics for Competitive Procurement 205: Procurement Management and Negotiations: Theory and Issues 206: Understanding and Drafting Contracts 301: Advanced Contract Management Planning 302: Law and Ethics for Procurement 303: Advanced Law, Ethics and Best Practices in Procurement 304: Advanced Negotiation Skills 310: Advanced Contract Drafting 311: Bidder Selection and Evaluating Panel Presentations	Synchronous Online with facilitators and scheduled sessions, delivered over a 4-6 week timeframe include Logistics Processes, Diagnostics, Team Dynamics, Leading & Managing Change, Supply Chain Strategies (Ambascos), Ethics and Decision Making (Ambascos), Strategic SCM (Ambascos)	Asynchronous Online self directed modules with no facilitators or instructors, delivered over 12 week timeframe, and include Integrated Logistics Networks, Lean SCM, Lean Healthcare SCM, Strategic Procurement 1, Strategic Procurement 2, all 14 Frontline modules, all 5 Essentials modules.	Mandatory: Transportation Systems Logistics Processes Integrated Logistics Candidates must complete any five (5) of the following: Business Management Business Strategy Financial Management Introduction to Economics Marketing and Introduction to Organizational Behavior Internally Managed People Effectively Risk Assessment (formerly Essentials of Risk Management) Writing for Business Any other two (2) of the following: Logistics Decision Modeling Transportation Law	Module 1: Purchasing Process (95 questions) Module 2: Supply Environment (95 questions) Module 3: Value Environment Strategies Module 4: Management	Module 1: Purchasing Process (95 questions) Module 2: Supply Environment (95 questions)	
Courses	Supply Chain Management	Introduction to Procurement	Alternative Dispute Resolution (1 day (16 hours))	CPPO Prep Class 2 (1 day (16 hours))	CPFB Prep Class 2 (1 day (16 hours))	110: Procurement Foundations	Integrated Logistics Networks	Transportation Systems (formerly Distribution) (Transportation Systems)	Module One: Purchasing Process		
	Procurement and Supply Management	Introduction to Logistics	Capital Acquisitions 2 (1 day (16 hours))	The CPPO Online Assessment (1.5 day)	The CPFB Online Assessment (1.5 day)	201: Contract Management Planning	Logistics Process Diagnostics	Logistics Processes (formerly Distribution)	Module Two: Supply Environment		
	Logistics and Transportation	Introduction to Transportation	Change Management for the Procurement Professional 2 (1 day (16 hours))	The CPPO Self-Study Online Assessment	The CPFB Simulated Online Assessment	202: Contract Solicitation, Award and Monitoring	Supply Chain Strategies	Business Law	Module Three: Value Environment Strategies		
	Operations and Process Management	Introduction to Operations Management	Contract Administration 1 (1 day (16 hours))			203: Administering and Evaluating Contract Performance	Team Dynamics	Business Management	Module Four: Management		
	Knowledge Management	Introduction to Business Communications	Contracting for Public Sector Services 2 (1 day (16 hours))			204: Law and Ethics for Competitive Procurement	Leading & Managing Change	Business Strategy			
	Global Sourcing	Introduction to Negotiations	Customer Service: The Key to Success in Procurement 1 (1 day (16 hours))			205: Procurement Management and Negotiations: Theory and Issues	Ethics & Leadership	Financial Management			
	Supply Chain Management for the Public Sector	Introduction to Contract Law and Administration	Developing and Managing Requests for Proposals in the Public Sector 1 (1 day (16 hours))			210: Understanding and Drafting Contracts	Strategic Supply Chain Management (Ambascos University)	Introductory Economics			
	Supply Chain Management for Services, Capital Goods and Major Projects	Introduction to Accounting and Finance	Effective Contract Writing 2 (1 day (16 hours))			301: Advanced Contract Management Planning	Ethics and Decision Making in Complex Situations (Ambascos University)	Marketing As Introduction			
	Leadership and Professionalism (2 days)	Introduction to Marketing	Effective Management of Construction Contracts 1 (1 day (16 hours))			302: Requests for Proposals	Leading and Managing Through Change (Ambascos University)	Organizational Behavior (formerly People Effectively)			
	Negotiation Skills (2 x 2 days)	Introduction to Business Planning	Ethics: A Survival Kit for Public Procurement 1 (1 day (16 hours))			303: Advanced Law, Ethics and Best Practices in Procurement Management	Lean Supply Chain Management	Risk Assessment (formerly Essentials of Risk Management)			
	Communication and Relational Skills (3 days)		Fixed Assets Management 1 (1 day (16 hours))			304: Advanced Negotiation Skills	Lean Without Supply Chain Management	Writing for Business			
	Competitive Bidding, Contract Preparation and Contract Management (2 days)					310: Advanced Contract Drafting	Strategic Procurement 1: Techniques for Managing and Negotiating with Suppliers	Integrated Logistics			
	International Business and Multicultural Skills (3 days)		Get What You Need Through Successful Negotiation Strategies 2 (1 day (16 hours))			FCMP 360 Case Study and Executive Panel Presentations	Strategic Procurement 2: Techniques for Managing the Marketplace	Logistics Decision Modeling			
	Ethical Behavior and Social Responsibility (5 days)		Introduction to Public Procurement 1 (1 day (16 hours))				Frontline Logistics	Transportation Economics			
	In-Residence Week		The Legal Aspects of Public Procurement 1 (1 day (16 hours))			Other Mandatory Courses (Level II and III)	Essentials in Logistics	Transportation Law			
	Final Written Examination		Logistics and Transportation 2 (1 day (16 hours))				Core Qualifying Module				
	Practical Experience Requirement		Managing Your End Users and Suppliers 1 (1 day (16 hours))								
			Marketing 101 for the Procurement Professional 1 (1 day (16 hours))								
			Negotiate Win-Win Solutions 1 (1 day (16 hours))								
			Performance-Based Requests for Proposals 2 (1 day (16 hours))								
			Planning, Scheduling and Requirement Analysis 1 (1 day (16 hours))								
			The Principles and Techniques of Procurement 1 (1 day (16 hours))								
			Project Management for Workshops 2 (1 day (16 hours))								
			Requests and Inquiries: What's a Buyer or Seller? (1 day (16 hours))								
			Risk Management in Public Contracting 2 (1 day (16 hours))								
			Sourcing in the Public Sector 3 (1 day (16 hours))								
			Train the Trainer 1 (1 day (16 hours))								
			Warehousing and Inventory Control 2 (1 day (16 hours))								
			World Class Procurement Practices 1 (1 day (16 hours))								
			On-Line/Specifying Writing 1 contact hour								
			On-Line/Procurement Writing 1 contact hour								
			Unit Cost Analysis 1 Contact Hours								

¹ The Logistics Institute was founded 20 years ago by 12 industry organizations, including APICS, CALM (now SCIL), CFFA, CITT, CITA, CITT, CSCB + CIBC, CMMADS, CWA, IMMS, SOLI, with the mandate to establish the P.Log. logistics profession, develop and deliver certification training, define career opportunities for logistics practitioners, and sustain HR development in logistics worldwide. Federally incorporated as a not-for-profit company, the Logistics Institute declared financial self-sufficiency as a national sector council in 2000.

² Executive Program Lead: Jackie Dethmold, jethmold@logisticsgate.ca, Certification Programs Lead: Catherine Murray, cmurray@logisticsgate.ca, Online Completion Training Modules: Benny Peretovsk, bperetovsk@logisticsgate.ca

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