

PUBLISHER Steve Bauld
publisher@summitconnects.com

Editorial

EDITOR Anne Phillips
editor@summitconnects.com

CONTRIBUTORS: Michel Theriault, Jon Hansen, Michael Asner,
Sue Egles, Anne Phillips, Steve Bauld, Kevin McGuinness

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Advertising

Dovetail Communications Inc.
Beth Kukkonen, Sales Manager
Tel: 905-886-6641, ext. 306
bkukkonen@dvetail.com, sales@summitconnects.com
Robyn Cooper, Account Manager
Tel: 905-886-6641 ext.305
Email: rcooper@dvetail.com

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by Anne Phillips

5 techniques to get Better Proposal Responses

Tips for your RFPS so you will get the information you need to evaluate your bidders.

by Michel Theriault

Tap ALL your resources

When funding municipal projects, philanthropy may be a source that is being overlooked.

by Sue Egles

Change orders municipal matters

Discussing how to deal with change orders and the challenges they present.

by Kevin McGuinness and Stephen Bauld

Yesterday Today Tomorrow an IT mashup

The GTEC conference and trade show provided opportunity for public sector staff to learn, share and develop new ideas.

by *Summit* staff

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paradigm shift

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The relationship between procurement and economic development is up for discussion in the context of the Buy America provisions.

in my opinion

by Michael Asner

Procuring IT software can be made more complex by a lack of communication and a "do it my way" approach.

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