

In my research I often find reports and books that might be useful to those in the public procurement profession. Rather than keep that knowledge to myself, I thought I would provide that information to you in The BOOKSHELF.

The Third Edition of the leading RFP best practices handbook shows you how to construct RFPs that work!

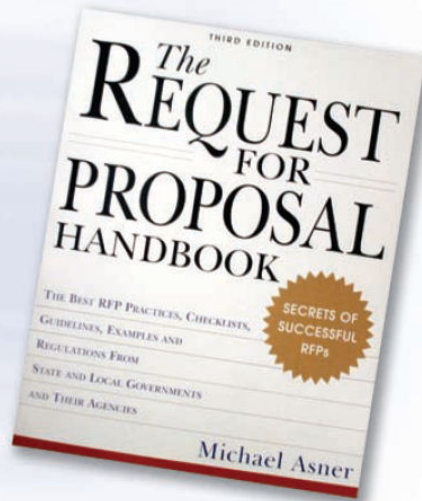
400 pages of best RFP practices and examples of excellence

To learn more about this valuable reference text, visit [www.rfpmentor.com/handbook.html](http://www.rfpmentor.com/handbook.html)

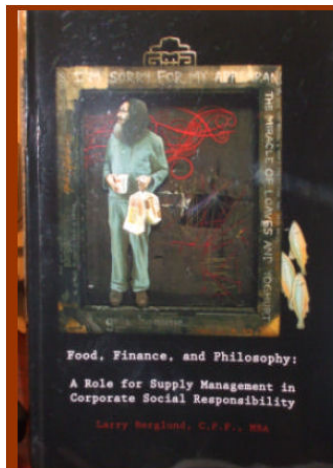
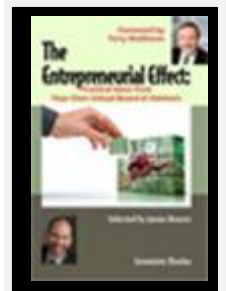
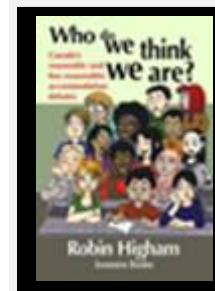
The first 3 editions are being used by more than 3,500 public bodies

"I have found the Request for Proposal Handbook by Michael Asner to be a great training tool for my buyer staff. Although I have an experienced staff, they have had limited exposure in their careers to RFPs. The best practices information, examples and checklists all have proven to be wonderful tools. Thank you Michael."

Ron Watkins CPPO,  
Past President, National Institute of Governmental Purchasing



The following four books were recently launched by Invenire. Invenire books are available in selected bookstores and at the website of the distributor, [www.commonerspublishing.com](http://www.commonerspublishing.com). Invenire has a proven track record of enabling groups and organizations in all sectors to make improvements in collaborative governance to help meet their stewardship challenges. Its publishing arm aims to invigorate the discussion of ideas and governance.



If "greening" your procurement is a priority for you ...  
**this book is for YOU!**

Larry Berglund, CPP, MBA – a supply professional for decades – is a champion of "green" procurement.

In this book he outlines the value proposition for making the environment a key consideration when purchasing.

Berglund provides information as well as practical, pragmatic actionable approaches.

Learn how to "green" your purchasing through:

- > case studies
- > stories
- > quantifiable analysis

**ORDER NOW**

For only \$35\* you can have this valuable resource on your desk.

\*Shipping and handling is \$6.

Order at: [larryberglund.wordpress.com/category/buy-book-here/](http://larryberglund.wordpress.com/category/buy-book-here/)

[www.telus.com/securitystudy](http://www.telus.com/securitystudy) or  
[rotman.utoronto.ca/securitystudy](http://rotman.utoronto.ca/securitystudy)



**2008 Rotman-TELUS  
Joint Study on Canadian  
IT Security Practices**



<http://www.terrachoice.com/files/EcoMarkets%202009%20Summary%20Report%20-%20Oct%202009.pdf>