



HERE WE ARE AND IT IS FALL ALREADY. Time has been flying by. Last spring the weather provided challenges for people across Canada and, as a consequence, to procurement professionals struggling to meet urgent or emergency demands. The federal election and the

resulting “changing of the guard” in federal ministries impacted the flow of decisions and funding from the federal government, which played an integral part in the infrastructure contracting during the recession and will continue to do so into the future. We also had the royal wedding and the death of Osama Bin Laden and then through the summer, which came late to most of Canada, the global financial crisis and yet more weather related disasters of almost unimaginable scale have kept our attention and placed demands on procurement professionals.

This issue of *Summit* does not address those major events specifically, but it does provide examples of how you can be more efficient in your chosen profession by utilizing modern technology tools and processes, understanding the legislative and cultural environment that frames your work, and reaching out to embrace ideas from other countries.

I have always believed that if you pay attention to doing what you do and do it well, that it will make a difference in the long run. Becoming more efficient and effective at procurement will have an effect ... even if that effect is not apparent to many. Our publisher’s profile, Jerry Ford, is an example of one man, an expert in procurement, who decided that he should try to make a difference... and he is.

If you know of others who are making a difference in public procurement, please let us know. You may see them featured in *Summit* and we can all learn from their example. Article ideas and comments are always welcome. You can reach me at editor@summitconnects.com.

Thank you for your submissions (nomination forms at www.summitconnects.com) to the Leadership in Public Procurement award and/or Leadership in Green Procurement Award. Your colleagues will benefit from your experience.

Alex

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